

## BERTLING PRESS RELEASE

Addressed To	All Media Partners
Website	<a href="http://www.bertling.com">www.bertling.com</a>
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### **Headline: Rafeek & Moore and Bertling Logistics form Joint Venture Company in Guyana**

Bertling Logistics and Rafeek & Moore are pleased to announce the formation of their joint venture (JV) company, Rafeek & Moore Bertling Logistics (Guyana) Inc. The company will commence operations on 1 October 2023 and will be based at Rafeek & Moore's established office in the Port of Georgetown.

Located on the northern coast of South America, Guyana has quietly emerged as an economic powerhouse in the region. With its abundant natural resources, strategic location and recent oil discoveries, the country is poised for significant economic growth and development. Guyana's location at the crossroads of South America and the Caribbean gives it a strategic advantage. It offers a gateway to both regions, making it a strategic hub for trade and commerce.

The primary purpose of Rafeek & Moore Bertling Logistics (Guyana) Inc. will be to jointly explore the many business opportunities available in Guyana in the oil and gas, mining and construction sectors and to add the value-added services and structure of both companies to a dedicated logistics service offering.

The JV will be led by Colin Moore of Rafeek & Moore and Steve Ross-Munro of Bertling Logistics. Colin knows the Guyanese market inside out, having worked in the country for over 30 years. He is well connected, knows all the local suppliers and has access to local resources, vehicles and equipment to transport events to the remotest corners of the country.

Steve has been in the global logistics business for over 30 years and has worked and lived in UK, Middle East, Asia and the USA. He joined Bertling Logistics in Houston earlier this year as Director of Business Development and has known Colin Moore for several years. Steve spends a considerable amount of time in Guyana, joining Colin for meetings with existing and potential customers in the region.

Both JV partners have been in the industry for many years and are recognised logistics companies in their areas of expertise. Bertling focuses on global project logistics and transport engineering solutions, while Rafeek & Moore specialises primarily in general freight forwarding, trucking and customs brokerage services in Guyana. Bertling will bring its global network of offices and suppliers, modern IT infrastructure and extensive project experience to the Americas.

## Bertling Logistics

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"We are proud to have Bertling as a loyal and trusted partner to add value, expand our local service offering in Guyana and diversify our portfolio," says Colin Moore, Director of Rafeek & Moore. "We are very familiar with their dedication, go-anywhere approach and high-quality transport engineering expertise from our long working relationship and look forward to combining the skills of both companies under one roof from now on," Colin continues.

"Guyana and the surrounding countries have been on our radar for years and our global team is excited about the new business opportunities that are emerging in the country," said Colin Maclsaac, CEO of Bertling Logistics. "Rafeek & Moore's skilled team, high quality local services and extensive local network are well known in Guyana," continues Colin. "We are confident that our new JV will establish a leading position in Guyana and that we will be ideally positioned to adequately respond to and serve the logistics needs arising from the ongoing energy transition," Colin concludes.

To find out more about Rafeek & Moore Bertling Logistics (Guyana) Inc, please visit [www.bertling.com/guyana](http://www.bertling.com/guyana).

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### ABOUT BERTLING

Bertling was founded in Germany more than 158 years ago and has since then developed from a local chartering and ship-owning business to a globally recognized logistics and shipping company offering complex project freight forwarding, GFF and resupply transport solutions as well as worldwide leading ship-owning, chartering and brokerage services to its global clients. Bertling's value add in-house IT services encompass state-of-the art transport management tools, real-time tracking/tracing, reporting and overall digitalization solutions to build sustainable, highly visible and efficiently run supply-chains for transports and projects of any scale.

Working with an international network of 50 offices and dedicated partners plus 700 logistics employees, Bertling is ideally positioned to provide end-to-end turnkey logistics and shipping services to the energy, mining & construction, infrastructure, renewables, and petrochemical industry. To Bertling's highly specialized logistics services also belong Bertling Enviro, Bertling Bulk Liquids, Bertling Class 1 and Bertling Trucking solutions. More information is available on [www.bertling.com](http://www.bertling.com).

### ABOUT RAFEEEK & MOORE

Rafeek & Moore is 100% Guyanese-owned transport company led by Amanda Rafeek & Colin Moore, who are both Licensed Customs House Brokers and Tax consultants. They are a strong team with combined over 35 years of experience. Their area of expertise lies in primarily imports and exports to/from Guyana as well as local customs clearance. In doing so, they focus on transports of bulk, general and containerized cargoes in Guyana. [www.rafeekandmoore.com/](http://www.rafeekandmoore.com/).

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Bertling Logistics

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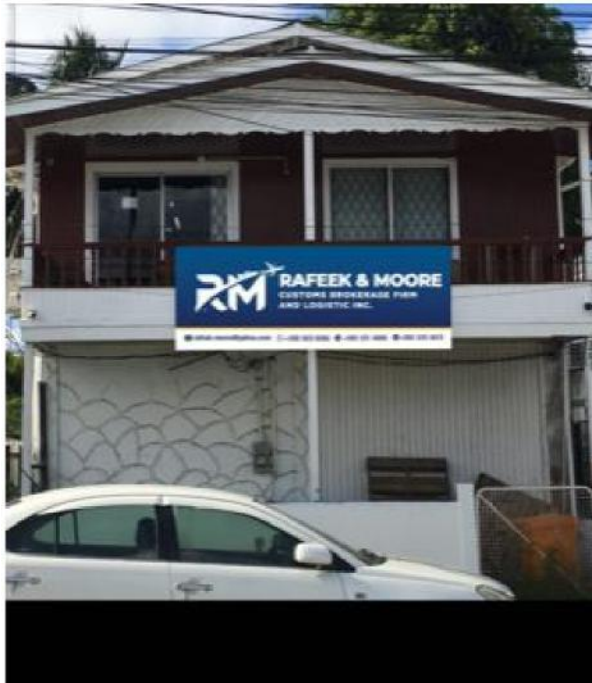
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**PICTURES TO INCLUDE IN THE PRESS RELEASE**



JV Office in Georgetown (JV signage to follow)

## Bertling Logistics



Operations at John Fernandes Port in Guyana



JV Colleagues from Left to Right: Colin Maclsaac (CEO Bertling Logistics), Amanda Rafeek (MD R&M), Colin Moore (MD R&M) with Starr Borden, Steve Ross Munro and John Hark from Bertling Houston